

EVERYONE'S A WINNER WITH UNITE!



"With our commitment to grow Union membership there will be better colleague representation and decision making" **Andy Hornby, Chief Executive HBOS**

"There is a joint commitment to grow UK HBOS Union membership to over 40,000"
HBOS Today, 3 July 2007

"HBOS clearly view Unions as the voice of employees"
Wendy Dunsmore, Unite National Secretary for HBOS Membership

"Unite applauds any company that recognises the importance of its employees and the Union in their business success"
Graham Goddard, Unite Deputy General Secretary

With quotes like these floating around everyone really is a winner if we seize this unprecedented opportunity to grow membership of Unite, (formerly Amicus and the T&G) by recruiting HBOS colleagues.

Of course our existing members already realise they are winners knowing they have the protection of Unite (the UK's largest union) behind them, but we need to spread the word.

That is why we are running our summer Membership Campaign to follow on from the signing of the ground breaking Partnership Agreement between HBOS and the unions.

Existing members will receive a £5.00 shopping voucher for every member they recruit during the campaign, which runs from 20 August to the end of October.

There will be an additional prize of a £250 voucher for the member who recruits the most new members during the campaign.

See overleaf the numerous benefits of Unite membership for HBOS colleagues which non-members miss out on, to help you to convince colleagues who aren't already members of a union that it's about time they thought again.

New members recruited during the campaign won't miss out either and there will be a draw for another £250 voucher for all those recruited during the campaign. We'll also have spot prize draws for new members in the 23 major locations we will be visiting as part of our summer campaign.

To ensure you receive your voucher you must use the form enclosed to recruit new members and add your own name and membership number next to the HB07 campaign code. The form can be photocopied. For additional supplies call Unite on 029 20 224483.

Completed forms must be returned to Rose McGhie, Unite the Union Office, HBOS plc, 1st Floor, Capital House, Queens Park Road, Handbridge, Chester, CH4 7AD.

**GWYN BATES · WENDY DUNSMORE
NATIONAL SECRETARIES, UNITE**

GOOD REASONS TO CHOOSE UNITE



- 20,000 finance workers joined Unite in 2006
- We are the UK's largest trade union with over 2 million members (200,000 of which work in the finance industry)
- Because of our experience across all the major banks in the UK we bring vast experience to the negotiating table
- We represent many members every year at disciplinary, grievance and health, welfare and attendance management meetings providing free legal assistance when necessary
- We provide highly professional support and advice to members on all employment related matters
- Unite is your collective voice on negotiations and consultations with HBOS on all areas of employment such as pay and conditions, job security, equality and diversity, health and safety, dignity at work and when major change is introduced
- We have large research and legal teams to back up all we do in HBOS but who also work to influence government thinking on legislation and regulation affecting the industry and employment in general through our sponsored MSPs
- Unite offers a wide range of free courses to members which includes training for the workplace reps we are appointing across the company
- We offer numerous fringe benefits and discounts on holidays, insurances etc as well as a free will writing service and 24hour legal helpline
- Unite is your union for life whether that's in the finance industry or virtually any other industry in the UK and Ireland.



www.unitetheunion.com